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# Secrets of Paper 201

## A 3-Day Advanced Beginner's Workshop

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**Having trouble getting started in the Note Business? Have you been in the Note Business awhile but are struggling in today's tight market and depressed economy?**

In this live 3-day action packed workshop you will be exposed to step by step, in depth, results-oriented practical and current marketing methods, accurate use of the worksheet, useable calculator skills, negotiation and presentation skills, proper packaging of a note transaction and introduced to the required due diligence.

*"...I just wanted to take a moment to thank Jeff Armstrong for all his help and support in walking me all the way through my very first note brokering transaction! For any beginners out there let me just say that Jeff is the real deal. No hype or fluff, he gives you the good, bad and ugly of the note business and doesn't hold back any punches. Any materials you can get from him or attending one of his workshops will be the absolute best investment for your note brokering career. Here's to ya Jeff, TWITA! - D. Hernandez, NC*

**Instructor:** Jeff Armstrong, President of Armstrong Capital - In the industry since 1991, Jeff has consistently ranked as one of the top note brokers in the nation. Jeff is the author of several best-selling industry books as well as a multitude of articles on the note business. For two years Jeff served as Editor of the Noteworthy Newsletter. Jeff is a recognized and requested speaker on private mortgage notes at note industry and real estate related events nationwide and has helped countless individuals succeed in the real estate note business.

**Where:** Hilton Garden Inn Atlanta Airport, 2301 Sullivan Road, College Park, GA, 30337  
Mention Armstrong Capital room block for \$89 room rate – direct line **1-404-766-0303**

**When:** Friday, Saturday, Sunday **September 18-20, 2009** from 9:00am – 5:00pm

Here's some of what you will receive:

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|---|-------------------|
| • Secrets of Paper 101 audio CD set   | \$ 149.00         |
| • A bound class manual reinforcing the workshop material                          | \$ 299.00         |
| • Three days of classroom instruction   | \$1,800.00        |
| • Six 20 minute telephone/email consultations with Jeff                           | \$ 1,000.00       |
| • Ongoing support, assistance & guidance from Master Buyer Jeff Armstrong         | <u>priceless</u>  |
| <b>Total Material Provided</b> (included in the \$997 tuition for 3-day workshop) | <b>\$3,248.00</b> |

**All included for a special price of only \$997! \*\*\* Add a Spouse or Business Partner for only \$497!**

**For more information and to register online go to [www.secretsofpaper.com](http://www.secretsofpaper.com) TODAY!**

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**Enclosed is my credit card number** \_\_\_\_\_ **Check** \_\_\_\_\_ **Cash** \_\_\_\_\_ (make checks payable to Armstrong Capital)  
\_\_\_\_\_ **Individual (\$997) +** \_\_\_\_\_ **Spouse or business partner (\$497) = Total Due \$** \_\_\_\_\_

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**Armstrong Capital - PO BOX 6517, Westlake Village, CA 91359**  
**Call: 800-845-3055 to charge by phone or FAX this form to 818-865-2323**